

# THE OFFICE OF POLICE AND CRIME COMMISSIONER FOR DERBYSHIRE

## DECISION RECORD

<b>Request for PCC Decision</b>	<b>Received in OPCC</b> <b>Date: 8 October 2015</b>	<b>OPCC Ref: 52/15</b>
<b>Title: PURCHASE OF POLICE VEHICLES AND SPARE PARTS</b>		
<p><b>Executive Summary: To be completed by PCC Specialist lead</b></p> <p>Following consultation between Derbyshire and the Midlands Forces the decision was made to join the much larger Northern Buying Group (22 forces) to take full advantage of the benefits expected of a much larger group.</p> <p>A competition document including these specifications and other contract requirements was released to all of the available suppliers on the CCS Framework Agreement with a closing date of 18 May 2015.</p> <p>The responses received were evaluated by a Panel made up of a Fleet Manager from each of the regions participating.</p> <p>It was decided that the price evaluation for all of the lots would be taken forward into a transformational reverse e-auction in order to drive down costs further.</p> <p>The pricing received was competitive generating an approximate saving for Derbyshire Constabulary on vehicle purchase.</p> <p>In addition an estimated saving of £10,035 per annum can be expected due to the improved fuel efficiency of the vehicles.</p>		

### Decision

**Resolved** to award contracts to Ford Motor Company Ltd, Peugeot Motor Company Plc and BMW Group.

### Declaration

I confirm that I have considered whether or not I have any personal or prejudicial interest in this matter and take the proposed decision in compliance with the Code of Conduct for the Police and Crime Commissioner for Derbyshire. Any such interests are recorded below.

None	
The above request has my approval.	
<b>Signature</b> ALAN CHARLES	<b>Date</b>
<b>PUBLICATION SCHEME CONSIDERATIONS</b>	
<b>Is the related Section B report to be published</b> <b>Yes</b> If no, please indicate relevant exemption	

<b>Is the publication of this approval to be deferred</b> <b>No</b> If Yes, provide reasons below  <b>Date to be deferred to –</b> NB Statutory Instrument 2011/3050 (as amended by SI 2012/2479) states that: <i>all decisions made by a PCC are in the types of information that must “be published as soon as practicable after it becomes available to the elected local policing body”.</i>
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<b>OFFICER APPROVAL</b>
<b>Chief Executive or Nominee:</b> I have been consulted about the proposal and confirm that financial, legal and equalities advice has been taken into account in the preparation of this report. I am satisfied that this is an appropriate request to be submitted to the Police and Crime Commissioner          <div> <div>Name</div> <div>HELEN BOFFY</div> <div>Date</div> </div>

**STRATEGIC GOVERNANCE BOARD**  
**12 OCTOBER 2015**  
**REPORT OF THE CHIEF CONSTABLE**

**9A: PURCHASE OF POLICE VEHICLES AND SPARE PARTS**

**1. PURPOSE OF THE REPORT**

- 1.1 The purpose of this report is to recommend the award of contracts to the manufacturers detailed within, for the provision of Police Vehicles and Spare Parts to Derbyshire Constabulary.
- 1.2 The contracts commencement date is 16 October 2015 for 2 years, with options to extend for a further 2 x 12 months periods.
- 1.3 The estimated contract value is £1.2M.

**2. INFORMATION AND ANALYSIS**

- 2.1 Derbyshire Police along with all other police forces faces considerable austerity challenges.
- 2.2 In recent years the Constabulary has delivered some £24m savings and faces the need to deliver savings in excess of £26m in second round of austerity up to 2020.
- 2.3 Policing is a very people intensive business and some 80% of our costs pay for police officers, PCSOs and police staff.
- 2.4 As part of our austerity measures we have tried hard to look at ways to reduce the cost of many of the supplies and services we receive.
- 2.5 One of our largest annual costs is for the purchase and replacement of a share of our fleet each year.
- 2.6 A framework agreement (RM1070) was established by Crown Commercial Services (CCS) in December 2014 for the provision of Police Vehicles.
- 2.7 Previously Derbyshire Constabulary had collaborated with the other Forces of the East and West Midlands (8 forces) for such purchases.
- 2.8 On this occasion, and following consultation between Derbyshire and the Midlands Forces the decision was made to join the much larger Northern Buying Group (22 forces) in order to take full advantage of the benefits expected of a much larger group.

- 2.9 There was also a concern that the arrangements within the Midlands Group were more likely to be fragmented due to certain categories of vehicle being split across a number of lead forces.
- 2.10 The main aims of the buying group were to standardise the type of vehicles Police Forces purchase and to reduce the cost of purchase due to the buying power of the consortium.
- 2.11 South Yorkshire Police acted as the Lead Force and the Regional Procurement Team for Yorkshire and the Humber facilitated the procurement exercise.
- 2.12 It was agreed that the Consortium carry out a further competition within the Blue light Lots 7 and 8 of the CCS Framework agreement.
- 2.13 A series of negotiations and meetings were arranged for all interested Consortium members to discuss the options available and agree on standard specifications.
- 2.14 The Fleet Leads drafted these specifications. It was agreed that the 11 vehicle types be bundled together where appropriate to create 6 categories. The 6 categories offered were:-

Category A	Turnkey general purpose patrol vehicle, Low performance small, Low performance medium, Low performance intermediate
Category B	High performance compact, High performance standard
Category C	High performance 4x4
Category D	Non – high performance 4x4
Category E	Small van
Category F	Panel van up to 3500kg, Turnkey panel van up to 3500kg

- 2.15 A further competition document including these specifications and other contract requirements was released to all of the available suppliers on the CCS Framework Agreement with a closing date of 18<sup>th</sup> May 2015.
- 2.16 Several responses were received with competition in all but one of the categories. These responses were evaluated against the below evaluation criteria by a panel made up of a Fleet Manager from each of the regions participating:-
- Vehicle Price Evaluation 83%
  - Co2 Evaluation 1%
  - Warranty Support Evaluation 11%
  - Parts Discount 5%
- 2.17 It was decided that the price evaluation for all of the lots would be taken forward into a transformational reverse e-auction in order to drive down costs further.
- 2.18 The pricing received was competitive generating an approximate saving of £142,139 for Derbyshire Constabulary on vehicle purchase alone when previous

pricing is compared along with the Force's estimated requirements within the initial two years of the contract.

2.19 In addition an estimated saving of £10,035 per annum can be expected due to the improved fuel efficiency of the vehicles. Derbyshire also avoided the substantial cost of mounting its own tendering exercise.

2.20 The successful tenderers were as follows:-

- Ford Motor Company – Category D, F
- Peugeot Motor Company PLC – Category A, E
- BMW Group – Category B, C

2.21 The above contract will deliver substantial savings to Derbyshire Constabulary and indeed many of the 22 forces that joined together along with Derbyshire Police to take advantage of their greater buying power.

2.22 These savings come on top of already competitive prices achieved previously by Derbyshire Police.

### 3. **RECOMMENDATIONS**

3.1 Recommendation is to therefore award contracts to Ford Motor Company Ltd, Peugeot Motor Company PLC and BMW Group.

### 4. **IMPLICATIONS**

**All implications are assessed and scored to the table below.**

**HIGH – supporting explanation and narrative required and to be contained within the report**

**MEDIUM – narrative to be contained within the report at the discretion of the author**

**LOW – no narrative required**

	LOW	MEDIUM	HIGH
Crime & Disorder	X		
Environmental	X		
Equality & Diversity	X		
Financial		X	
Health & Safety	X		
Human Rights	X		
Legal	X		
Personnel	X		

<b>Contact details in the event of enquiries</b>	<b>Name: Chief Superintendent Sunita Gamblin</b> <b>External telephone number: 0300 122 4196</b> <b>Email address: sgbenquiries@derbyshire.pnn.police.uk</b>
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